

SAULT STE. MARIE, MICHIGAN  
SEPTEMBER 11, 2003  
8:30 TO 11:30 AM

## BRINGING YOUR BUSINESS AND PUBLIC SECTOR BUYERS TOGETHER

### Don't Miss Contracting Opportunities !

Federal, state and local government spend millions of dollars every year with private vendors and contractors for a wide range of products and services, from alarms to Asbestos removal.

Businesses of all sizes can sell their products and services to the State. It is just a matter of knowing where to find the best contracting opportunities and how to do it!

Don't miss this opportunity to meet with state and local representatives who can help you grow your business. This trade-fair like session will allow you to meet one-to-one with various buyers from state and local government.

Available buyers and representatives include:

#### State of Michigan Agencies:

- ◆ Department of Transportation
- ◆ Department of Management & Budget—  
Acquisition and Infrastructure Services
- ◆ Michigan Economic Development Corporation
- ◆ Department of Career Development
- ◆ Department of Corrections
- ◆ Michigan Technical Assistance Center

#### US Federal Government Agencies

#### Local Government

### Learn...

- ◆ How to register as a vendor with the State of Michigan
- ◆ How state and local agencies buy goods and services
- ◆ How to bid Department of Management and Budget and Department of Transportation (MDOT) design and construction projects
- ◆ How minority and women-owned firms can become certified to do business with MDOT
- ◆ How to become an MDOT prequalified construction contractor or consultant
- ◆ How to access MDOT's bulletin board system
- ◆ How to access state websites

**OJIBWAY HOTEL**  
240 W. Portage Avenue

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